Regional Sales Manager

We are currently seeking 10 hire a Regional Sales Manager to join our team! You will be responsible for selling insurance options to new clients, increasing company revenue, and building an agency that adds value to the culture of Colburn Financial.

Commission based, all the training and tools you need to excel are provided to you! Whether you are a seasoned top performer, with a proven track record in sales performance, or a personable and outgoing waiter, looking to begin your career - we want to hear from you! **Apply today!**

**Responsibility:**

* Build and form new partnerships, with potential clients
* Develop and execute innovative sales strategies
* Actively focus on Agency building through recruiting
* Develop leadership qualities within team players

**Qualifications:**

* Life Insurance State License OR*\*abilitylwillingness to obtain one*
* Previous experience in sales, team building, or related field – *preferred, but not required!*
* Coachable - we will teach you everything you need to know to succeed!
* Ability to build rapport with clients and those on the team

**We Offer:**

* **UNCAPPED COMMISION!**
* Unlimited earning potential
* Continuous training and mentorship
* Roadmap to Success
* Lead generation system
* Incentive Trips
* We encourage personal + professional growth
* Opportunities for advancement
* Company culture emphasis on work/life balance
* RAPIDLY EXPANDING! Many opportunities

Previous insurance industry success considered a plus, but not mandatory. The job will involve full sales training and support.

If following the training that is available to you and working within the system correctly, Compensation:

* First Year: $90k - $150k
* Second Year: $250k+

This is an UNCAPPED commission-based pay structure - you get whatever you put into it! Apply Today!

Colburn Financial